

INVESTMENT SUMMARY

- Excellent opportunity to acquire a high yielding multi-let industrial investment.
- Situated in a prime industrial location, forming part of the Astmoor industrial estate, which offers approximately 2.3M sq ft of primarily industrial accommodation, across an area of 195 acres.
- Comprising 12 units extending to **67,149 sq ft** with individual unit sizes ranging from **3,048 sq ft** to **12,790 sq ft**.

- The Estate is 86% let.
- Low passing rent of £324,588 per annum (£4.83 per sq ft) with excellent scope for reversion with ERV of £407,646 per annum (£6.07 per sq ft).
- Numerous asset management opportunities to further enhance the estate.
- Freehold.

- We are instructed to seek offers in excess of £3,695,000 (Three Million Six Hundred and Ninety Five Thousand Pounds), subject to contract and exclusive of VAT.
- Attractive net initial yield of **8.25%**, and a reversionary yield of **10.36%**.
- Low capital value of £55.05 per sq ft.

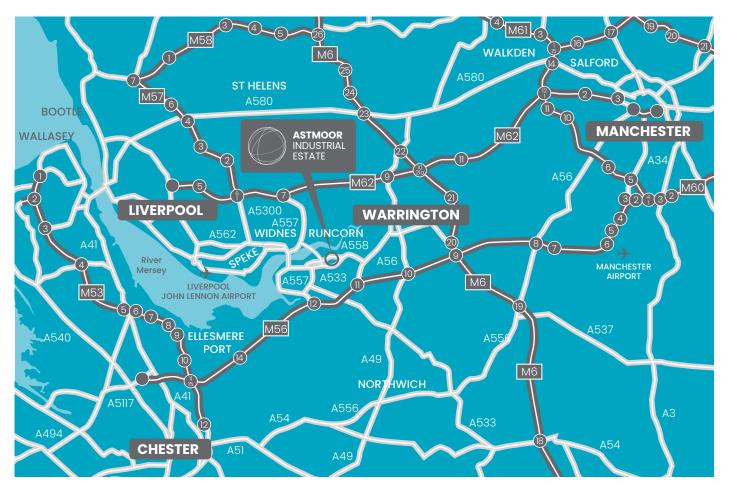












LOCATION

Runcorn is situated in the North West of England in the Borough of Halton and County of Cheshire. The town is located approximately 9 miles West of Warrington, 13 miles South East of Liverpool, 18 miles North East of Chester and 26 miles South West of Manchester.

The town benefits from excellent transport infrastructure, with J7 of the M62 approximately 6 miles to the North and J11 and J12 of the M56 being approximately 2 miles to the South.

- Runcorn mainline railway station provides frequent services to both Liverpool (20 mins) and London Euston, (20 mins).
- Manchester Airport 30 minute drive.
- Liverpool Airport 15 minutes drive.

Runcorn has a resident population of 60,000 persons and district population of 120,000. The town is a successful and prosperous area and is recognised as one of the main commercial locations of Cheshire.

SITUATION

The property is situated on the well-established Astmoor Industrial Estate, comprising approximately 2.3M sq ft of primarily industrial accommodation, across 195 acres. The industrial area is served by the A558 (Daresbury Expressway) providing quick and easy access to both J11 and J12 of the M56 motorway.

Astmoor, combined with neighbouring Manor Park, has been extremely successful in attracting blue chip occupiers including Eddie Stobart, DHL/NHS, AAK Foods, Lidl, UK Mail, Howdens Joinery, Rehau and Fresenius amongst others.

Astmoor has been further enhanced by the completion of the Mersey Gateway, a 6 lane toll bridge over the River Mersey between the towns of Runcorn and Widnes. This provides a valuable and fast link between the M56 & M62 Motorways and also from Widnes/Runcorn to Speke/South Liverpool. The southern junction onto this bridge is situated immediately to the south west of the subject property.

Furthermore, Astmoor is only 2 miles from the 3MG Mersey Multimodal Gateway hub for rail, road and sea logistics.

The property is situated in a prominent position, just off Astmoor Road, the main arterial route through Astmoor Industrial Estate.

Liverpool **ASTMOOR** INDUSTRIAL **ESTATE** A558 **A56** A533 Manchester \ A533

APPROXIMATE TRAVEL TIMES

The property centrally located within the North West region with excellent access to the major conurbations of Manchester, Liverpool and Chester.

Drive times are:

| Runcorn Train Station | 5 mins |
|------------------------|---------|
| Junction 11 M56 | 5 mins |
| Junction 12 M56 | 7 mins |
| Liverpool Airport | 15 mins |
| Liverpool City Centre | 19 mins |
| Manchester Airport | 25 mins |
| Port of Liverpool | 31 mins |
| Chester City Centre | 31 mins |
| Liverpool City Centre | 19 mins |
| Manchester City Centre | 43 mins |

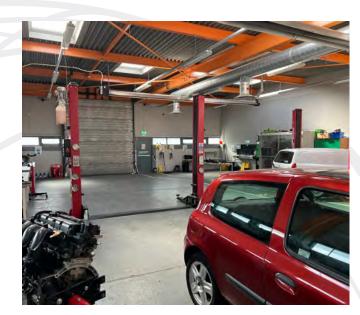


DESCRIPTION

The property comprises a well specified industrial estate of 12 unit, ranging from 3,048 to 12,790 sq ft. Each unit typically benefits from the following:

- Part brick / part metal clad elevations.
- Integral office accommodation with dedicated pedestrian access to each unit.
- Level access loading door to the front of each unit leading to dedicated loading and car parking areas.
- 3.87m eaves.
- Benefitting from self-contained yards with secure gated access.

A number of units have recently been refurbished to a good specification, whilst other units remain unrefurbished and offer the opportunity to further enhance value.



ACCOMMODATION

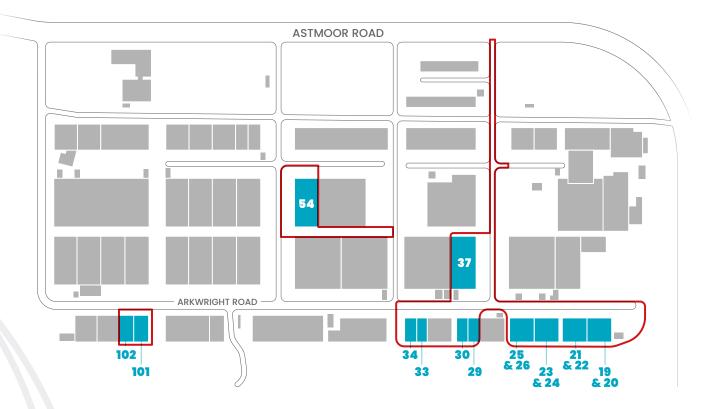
The estate provides 67,149 sq ft (6,238 sq m) of accommodation across 11 units.

Unit sizes range from 3,048 sq ft to 12,790 sq ft and a full breakdown of the floor areas is provided within the enclosed Tenancy Schedule.

A twelfth unit is also included within the sale, which has previously been sold on a long-leasehold basis.

SITE AREA

The total site area is approximately 4.78 acres (1.93 hectares), providing a low site cover of 33% (approximately 50% excluding Estate Roads).



TENANCY

The estate is **86% let** to the tenants as per the enclosed Tenancy Schedule.

- Low passing rent of £324,588 per annum (averaging just £4.83 per sq ft).
- Significant reversion with ERV of £407,646 per annum (£6.07 per sq ft).
- WAULT (let units) of 2.83 years to expiries and 1.81 years to breaks.
- The leases are drafted on full repairing and insuring terms.

| UNIT | TENANT | SQ FT | TERM START DATE | TERM END DATE | RENT REVIEW | BREAK DATE | PASSING RENT (£PA) | PASSING RENT (£PSF) | ERV (£PA) | ERV (£PSF) | INSIDE / OUTSIDE LTA | SCHEDULE OF CONDITION | COMMENTS |
|-------|---|--------|-----------------------|------------------|----------------|------------------------|--------------------------|---------------------------|--------------|---------------|----------------------------|--------------------------|---|
| 19-20 | Roger Truck Services Limited | 6,408 | 20/01/2022 | 19/01/2027 | | 19/01/2025 (mutual) | £41,652 | £6.50 | £48,060 | £7.50 | Outside | Yes | FRI |
| 21-22 | Hell Beverages UK Ltd | 6,669 | 30/10/2019 | 29/10/2024 | | | £25,000 | £3.75 | £40,014 | £6.00 | Inside | No | FRI |
| 23-24 | E Discount Ltd (In Liquidation) (12m Guarantee) | 6,408 | | | | | £38,448 | £6.00 | £38,448 | £6.00 | Outside | No | Current tenant in liquidation on a lease expiring October 2024 at £25,000 pa. Vendor to provide 12m rent, rates and service charge guarantee. |
| 25-26 | Rocksavage Power Company Ltd | 6,381 | 10/08/2022 | 09/08/2025 | | 10/08/2024 (tenant) | £32,000 | £5.01 | £38,286 | £6.00 | Outside | Yes | FRI |
| 29 | Vacant (12m Guarantee) | 3,195 | | | | | £20,768 | £6.50 | £20,768 | £6.50 | Outside | No | Vendor to provide 12m rent, rates and service charge guarantee. |
| 30 | Flood Control (NI) Limited | 3,217 | 16/07/2020 | 15/07/2023 | | | £13,672 | £4.25 | £20,911 | £6.50 | Outside | No | FRI |
| 33 | Michael Thompson | 3,156 | 08/10/2020 | 07/10/2023 | | | £13,413 | £4.25 | £20,514 | £6.50 | Outside | No | FRI |
| 34 | BARRIER2U Ltd | 3,048 | 01/05/2021 | 30/04/2024 | | | £12,954 | £4.25 | £19,812 | £6.50 | Outside | No | FRI |
| 37 | Halton Borough Council | 12,790 | 27/04/2023 | 26/04/2028 | | 27/04/2026 (tenant) | £57,555 | £4.50 | £70,345 | £5.50 | Inside | No | Lease renewal in legals on the terms set out in schedule (FRI terms). Current lease expired 26/04/23 at £38,370 pa. |
| 54 | Kenay Limited | 12,712 | 16/07/2022 | 15/07/2027 | | 16/07/2025 (tenant) | £54,026 | £4.25 | £69,916 | £5.50 | Outside | No | FRI |
| 101 | Industrial Cooling Equipment Ltd | - | 26/06/2003 | 16/06/3002 | | | £100 | | £0 | | Inside | | SOLD LONG-LEASEHOLD - 999 years less 10 days |
| 102 | Lymm Metals Limited | 3,165 | 15/03/2022 | 14/03/2025 | | | £15,000 | £4.74 | £20,573 | £6.50 | Outside | No | |
| | Total | 67,149 | | | | | £324,588 | £4.83 | £407,646 | £6.07 | | | |







TENANT COVENANT

The property is let to a diverse range of occupiers in keeping with an industrial estate of this nature.

There is an exceptional spread of income across the estate with no single occupier accounting for more than 19% of the overall rent as demonstrated below:

| UNIT | TENANT | RENT (£PA) | % OF INCOME | URL |
|-------|----------------------------------|------------|-------------|--------------|
| 19-20 | Roger Truck Services Limited | £41,652 | 13% | n/a |
| 21-22 | Hell Beverages UK Ltd | £25,000 | 8% | n/a |
| 23-24 | Vacant (12m Guarantee) | £38,448 | 12% | n/a |
| 25-26 | Rocksavage Power Company Ltd | £32,000 | 10% | <u>Visit</u> |
| 29 | Vacant (12m Guarantee) | £20,768 | 6% | n/a |
| 30 | Flood Control (NI) Limited | £13,672 | 4% | n/a |
| 33 | Michael Thompson | £13,413 | 4% | n/a |
| 34 | BARRIER2U Ltd | £12,954 | 4% | <u>Visit</u> |
| 37 | Halton Borough Council | £57,555 | 18% | <u>Visit</u> |
| 54 | Kenay Limited | £54,026 | 16% | <u>Visit</u> |
| 101 | Industrial Cooling Equipment Ltd | £100 | 0% | n/a |
| 102 | Lymm Metals Limited | £15,000 | 5% | <u>Visit</u> |
| | Total | £324,588 | 100% | |

SERVICE CHARGE

A service charge is administered throughout the estate. The service charge budget for the current year is £18,946 per annum (£0.28 per sq ft). Further information can be provided.

ASSET MANAGEMENT OPPORTUNITIES

The Estate offers numerous asset management opportunities, which include:

- Refurbish and relet Unit 23/24 and Unit 29, setting a new rental tone for the estate
- Capture the significant reversion available through pro-active re-gears and renewals 66% of occupied units have a lease event in the next 2 years.
- Further refurbishment of the Estate to improve the quality of the assets and push rental levels further.
- Enhance the branding and signage across the Estate.
- Continue to sell the assets individually to owner occupiers / private investors.

TENURE

The property is held Freehold.

OCCUPATIONAL MARKET COMMENTARY

The North West is one of the most successful and dynamic regions in the UK. The region benefits from excellent proximity to growing markets, a rising population of over 7 million people, 80% of the UK population within 4–5 hours' drive time and more motorways per sq. ft. than in any other region.

Sitting in the centre of the North West with superb communications, Runcorn has become one of the premier industrial locations in the region. The area has been enhanced by major infrastructure projects such as the Mersey Gateway Bridge.

There is strong tenant demand for smaller multi-let and mid box units within Runcorn, as a lack of supply has resulted in low void rates and increased rental levels of both refurbished and new build schemes.

Furthermore, there has been extremely limited development of MLI schemes in Runcorn, due to a lack of land available, further restricting supply levels. Combined with strong occupier demand, this has resulted in rising rents for refurbished units, which are set to rise further.

A schedule of recent rental comparables in the Runcorn locality is provided to the right:

| UNIT | SIZE | TENANT | RENT (£PSF) | TERM (BREAK) | DATE |
|--|--------|--------------------------------------|----------------|-----------------|---------|
| 9 Boleyn Court, Runcorn | 3,286 | Trigenics | £9.00 | 5 | Q2 2023 |
| 84 Brindley Road, Runcorn | 3,200 | Gevico Markings | £7.50 | Flexible | Q2 2023 |
| 86 Brindley Road, Astmoor, Runcorn | 3,200 | GS Classic Fords | £7.25 | 10 | Q2 2023 |
| 69-70 Brindley Road, Astmoor, Runcorn | 6,404 | Rocksave Power | £6.50 | 5 | Q2 2023 |
| Mallory House, Picow Farm Road, Runcorn | 10,324 | Clearway Group | £7.00 | 10 (6) | Q2 2023 |
| 3 Christleton Court, Runcorn | 14,975 | Asset Lifestyle Solutions | £7.00 | 10 | Q1 2023 |
| 7 Boleyn Court, Runcorn | 15,250 | Coll 8 Logistics | £7.50 | 5 | Q1 2023 |
| 6 Boleyn Court, Runcorn | 15,250 | Inspired Gaming | £9.50 | Flexible | Q1 2023 |
| 4 Christleton Court, Runcorn | 15,413 | DEP (Digital Electronic Products) | £7.00 | 15 (10) | Q1 2023 |

INVESTMENT MARKET COMMENTARY

The fundamentals of the industrial sector continue to remain strong, with a manageable supply pipeline, underpinned by the structural changes positively shaping the occupier market.

Investment demand for multilet industrial estates remain strong, with investors attracted by strong tenant demand and continued forecasted rental growth in this sector. Demand is particularly strong for Estates let of low base rents with achievable asset management angles, such as those afforded at Astmoor Industrial Estate.

The quoting yield of 8.25% for this asset looks attractive compared to recent North West MLI transactions, including:

| DATE | ADDRESS | SIZE (SQ FT) | PRICE | NET INITIAL YIELD | CAPITAL VALUE (£PSF) |
|---------|--|-----------------|------------|-------------------------|----------------------------|
| U/O | Capital Trade Park, Knowsley | 139,742 | c. £10.50M | c. 7.27% | c. £75 |
| Q2 2023 | Kingfisher Court, Northwich | 12,191 | £1.41m | 5.53% | £115 |
| Q2 2023 | Crow Lane Industrial Estate, Northampton | 55,780 | £5.05M | 6.30% | £90 |
| Q1 2023 | Parkgate Industrial Estate, Knutsford | 81,596 | £10.00M | 6.00% | £122 |
| Q1 2023 | Guild Trading Estate, Preston | 47,956 | £4.55M | 6.75% | £95 |
| Q4 2022 | Tatton Court, Warrington | 24,620 | £2.41M | 6.00% | £98 |



ENERGY PERFORMANCE CERTIFICATES

A full EPC schedule is available upon request.

VAT

The property will be elected for VAT and it is proposed that the sale will be treated as a Transfer of a Going Concern (TOGC).

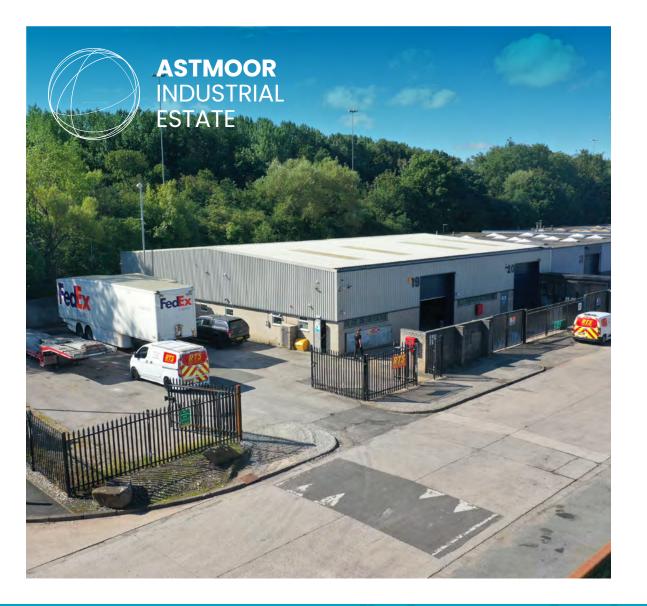
ANTI MONEY LAUNDERING

In accordance with Anti-Money Laundering Regulations, two forms of identification and confirmation of the source of funding will be required from the successful purchaser.

DATA ROOM

Data room access is available upon request.





PROPOSAL

We are instructed to seek offers in excess of £3,695,000 (Three Million Six Hundred and Ninety Five Thousand Pounds), subject to contract and exclusive of VAT.

A purchase at this level will reflect an attractive net initial yield of **8.25%** (assuming purchaser's costs of 6.50%), and a reversionary yield of **10.36%**.

Low capital value of £55.05 per sq ft.

FUTURE PROPERTY AND ASSET MANAGMENT

At Langtree, we offer seamless Property and Asset Management solutions tailored to your unique investment needs. Our experienced team specialises in maximizing the value and sustainability of commercial and industrial assets. With a proactive approach, strong tenant relationships, and financial expertise, we ensure your investment reaches its full potential. As you explore the opportunities presented by Astmoor Industrial Estate, we want to extend our expertise to you and offer you the opportunity to partner with Langtree to elevate your property investment and explore new opportunities for growth and optimisation. For more information please contact **01925 255 525**.

CONTACT

For further information please contact:

JOHN BURROWS JOE SINCLAIR

T: 07921 137200 T: 07545 989810 T: 07793 119210 E: johnb@b8re.com E: joe@b8re.com E: simon@b8re.com

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01925 255525
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